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## Undeserved Recognition



*Bill McGuire, my colleague at Yale for 15 years, would mail his reprints in response to requests with some version of this message scrawled on letterhead: "For those of you you read JPS, consider wearing sunglasses when you read this to*

*whose lips move when shield yourself from the glare of the brilliance of these words." It was never fully clear whether he was poking fun at himself while skewering a novice (like me), or whether he was subtly signaling that his work had not received the recognition it deserved.*

Since 1980, the year I started graduate school, I have sat in an intellectual rotunda filled with remarkable colleagues in every direction. Nobody could question that they each had received enormous recognition, and in many cases, complete adoration as well. But even gods feel underappreciated, I learned, and being a keen observer of them, I have, for the past three decades, waited for the moment when I too would get in a huff and dash off a note about the dull pupillary reflexes of some poor reader. But alas, that occasion hasn't presented itself. I do not deserve to be in this book. Moreover, the reception to my work has corresponded pretty well to my own sense of it. The work I've regarded to be relatively more shiny has also been more recognized than the work I myself have regarded to be less radiant. Not only has nothing been forgotten or unappreciated, there has been a sufficiently reassuring

correspondence in self-other perception of the work. So, as I said, I don't deserve to be in this book.

Infact, the contrary has been true. Some papers that I thought would have gathered dust have actually received more attention than they have deserved. On one occasion, a long time ago, I wrote a paper with my colleague Robert Crowder stating that the "practical aspects of memory" movement had made the mistake of equating the use to which basic research is put with research that employs seemingly realistic methods (Banaji & Crowder, 1989). Maybe it was the tone of the paper that created a ruckus; it started this way:

Once upon a time, when chemistry was young, questions of ecological validity were earnestly raised by well-respected chemists, and were debated at scientific meetings and in scholarly journals. We understand from a colleague (who is a distinguished historian of science but modestly asked not to be named) that partisans of one point of view called themselves the "Everyday Chemistry Movement." They pointed out that the world offered many vivid examples of chemical principles at work in our daily lives—the rising of pastry dough, the curdling of sauces (the great chef Brillat-Savarin was then laying the foundation for the principles of applied chemistry called thereafter French cuisine), the smelting of metal alloys, the rusting of armor, and the combustion of gunpowder. Why not, they asked, study chemical principles in these ecologically faithful settings rather than in tiresome laboratories with their unnatural test tubes, burners, and finicky rules of measurement? The normal world around us, they said, has no end of interesting and virtually unstudied manifestations of chemistry. (p. 1185)

Tongue in cheek, we narrated the obvious oddity of arguing that a science should strive to make itself look ecologically valid to naive observers. Surely no biologist would argue that we should set aside the use of *C. elegans*, a worm that lives for 2 to 3 weeks, as the preparation to understand development, genetics, aging, and disease because *C. elegans* doesn't look much like us. In this paper on the study of memory we said nothing terribly profound; just the sort of thing one would say to coach a high school debate team preparing to make a case about the value of the scientific method and the role of basic research in solving practical problems. What nonsense all this practical methods stuff was in the context of understanding human memory, we said, and ended with a harrumph. And then we went to bed like any other day. When we awoke, a tea-party-like mob had formed on both sides of the Atlantic and an issue of *American Psychologist* had been devoted to responses to that paper, mainly critical, with one exception by Roddy Roediger, who stuck his neck out for us. I had only completed my second year as assistant professor at the time, but I had to duck with the swiftness of President Bush dodging a shoe at the next Psychonornics meeting I attended. Fame was one thing, but not at the expense of taking a few stitches in the head.

Many years later, another colleague at Yale described my apparently perceptive use of the early years to write theoretical rather than empirical papers because Yale's

subject pool was so small I couldn't do much research. I'm pretty sure that no such advance planning went into the decision to write that paper. It just seemed like the right thing to do, not to mention fun, but I had no idea it would get the undeserved attention it did. It brought me many reprint requests, most of them from the many teaching teachers of psychology at non-research institutions who told me horror stories of the difficulty of getting people to understand the value of basic research. And it brought from those who felt attacked a strong and personal sense of being harmed that I did not understand. (One very famous psychologist who I admired greatly told me he would not shake my hand at that Psychonomics !)

I learned a lot from the response to that paper. I learned that although I had no stomach for interpersonal conflict, I was unflappable when disagreements concerned intellectual matters, no matter how severe. The experience of writing that paper gave me the opportunity to spar. I would leave meetings bloodied, metaphorical sword still in hand, but jubilant that somebody had engaged with the ideas. I also learned that people didn't expect tough words to emerge from the body of a tallish, brown-skinned woman who seemed reasonably nice when you met her. A gender stereotype was being disconfirmed in a small way, and how could that not be in a way over that too.

Another occasion on which I experienced undeserved attention wasn't in the context of a single paper but rather in the response to a body of work on implicit social cognition. My colleagues and I said what everybody else before us had already said: *Thinking and feeling can operate without conscious awareness. Therefore, mental states have consequences that are not intended. You, not just those "other" subjects in some textbook psychology experiment, may be prone to this.* That's it. Perhaps because we used black Americans and not green peas as attitude objects, the shoes came flying again. We were asked what hubris had led us to make a website and invite anybody and everybody to sample what we had learned about our own unconscious biases in the areas of social group attitudes. By now, I had rheumatoid arthritis and couldn't tick as fast as President Bush when the shoes came flying. But again, the experience was nothing short of exhilarating. Some pretty remarkable people put aside the primary work of their own careers to devote time to challenging our point of view. What more can one ask? I had certainly not done the same for them. I seem to have gained enormously, yet again, from this undeserved recognition.

## REFERENCE

Sanjivi, M. R., & Crowder, R. G. (1989). The bankruptcy of everyday *memory*. *American Psychologist*, 44, 1185-1193.